



CASE STUDY: GOPRO

With Google Tag Manager 360, GoPro discovers freedom and adventure in marketing

Goals

- Organize and manage digital marketing and measurement tags
- Deploy tag changes rapidly with minimal IT burden
- Optimize site speed with reduced tag overhead

Approach

- Deploy Tag Manager 360 on multiple technology platforms and web properties
- Implement comprehensive data layer and advanced tracking automation scripts
- Provide broad access and control for marketing and agency teams

Results

- Streamlined tag deployment and reduced lead time for new campaigns
- Enabled seamless management of tags on digital platforms
- Minimized burden and cost on IT resources

Forging a New Path

Adventure-seekers all over the world capture and share the most thrilling moments of their lives with GoPro. The brand has quickly grown to become the world's leader in wearable and gear-mountable cameras and digital devices.

With the growing popularity of GoPro products and subsequent complexity of their digital marketing activities, GoPro found itself with dozens of tags measuring countless engagement activities on all of its web properties.

"Tag Manager 360 centralizes our tags into a single location that gives our marketing and analytics teams the flexibility to make updates within minutes without burdening IT."

—Lee Topar, Director of Online Marketing, GoPro



GoPro frees people to celebrate the moment, inspiring others to do the same. From cameras and drones to apps and accessories, everything GoPro does is geared to help you capture life as you live it. Founded in 2002, GoPro believes that sharing experiences makes them more meaningful and way more fun.

www.gopro.com

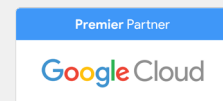


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720.242.9837



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With so many tags added to GoPro's code base over time, managing versions, deployments, and changes had become a burden. As the company grew, it was critical that it found a way to manage tags that scaled as its marketing strategy evolved.

Adswerve, a Google Marketing Platform Partner, introduced GoPro to Google Tag Manager 360, part of the Google Marketing Platform. Tag Manager 360 organizes marketing and analytics tags and reduces the burden on IT.

In order to lead a comprehensive migration of GoPro's tags, the team at Adswerve deployed Tag Manager 360 to GoPro's multiple technology platforms in a matter of days, immediately giving the company greater control over a wide range of website tags in one integrated tool. Stakeholders were delighted to access the full range of tags through a dynamic tool that provided the flexibility to define and manage tags on the fly.

"We were thrilled to migrate GoPro to Tag Manager 360 and bring a new level of agility and digital insight to their marketing efforts. In the fast-paced world of digital analytics and sophisticated marketing programs, Tag Manager 360 is a serious game changer that provides the kind of competitive edge our clients need."

—**Clint Tasset**, Founder and CEO, Adswerve

Be a Tagging Hero

With Tag Manager 360, GoPro gives its digital marketing and agency teams the controls they need to manage tagging and measure digital performance at the scale and pace necessary to succeed. As a result, GoPro gets responsive performance analysis that keeps up with nimble digital initiatives.